An aerial photograph of Marienberg, Germany, showing a cluster of buildings with red-tiled roofs and a prominent white church tower, situated on a hillside surrounded by dense green forest. The image is used as a background for the text.

Cost effectiveness –tendering – citizens values

A perspective of Marienberg /
Germany

Challenges and chances in disability care

- We're facing a radical change in the financing structure in the country (Federal participation law) – from budgets and lumpsums to individual personalized funding packages.
- That leads into a massive change in the organisation structures (administration financing, infrastructural changes, etc.)
- All towards more inclusiveness and deinstitutionalisation
- Additionally we have more and more complex cases and a rising lack of professionals and staff
- More people need care – less people care



The background of the slide is a blurred photograph of a person's hands in a business suit, holding a silver pen over a laptop keyboard. The image is dimmed to allow the text to stand out.

Tendering in Employment services

- Tendering practices in vocational training are subject to strict conditions
- It is not the quality of the service that counts, but the price
- High quality at poor financial conditions is a must – but is that possible when you work with people?
- In practice, this means that providers with well-established support structures are being squeezed out of the market by new providers. This is often to the detriment of clients, because the only factor that counts is cost.

Citizen values and cost effectiveness

- PwD as active members of the society and the support of participation and self determination
- Values orientated approach with respect and inclusion
- Challenges: rising costs with a high quality approach; efficiency by digitalisation and process optimizing (high effort); new cooperation and collaboration with public authorities





Something to think about

- What is actually happening in our society at the moment?
 - Economic difficulties and focus on war, defense, migration, etc.
 - Increasing radicalization and marginalization of weaker members of the society
 - Someone have to be “guilty”
- Impacts on this
 - The more money needed have to be taken from where – we fear it is from the support of the weak
 - SAP is reducing diversity programs because of the direction of the US Government
 - Segregation of others



Propaganda and it's impact

- We have to be careful what we say, what we do, and what we accept in society discussion
- We have to defend our citizens values, rights and freedom of choice
- Why? Two examples

Example 1 1933

- Propaganda Picture from 1933 about the qualitative downgrading of the society if the „strong and healthy“ don't replicate enough
- Title: „qualitative decline in the population due to insufficient reproduction among the higher classes“
- Subtitle: „this is how it will develop if every minor person gets 4 children and the superiour only two“



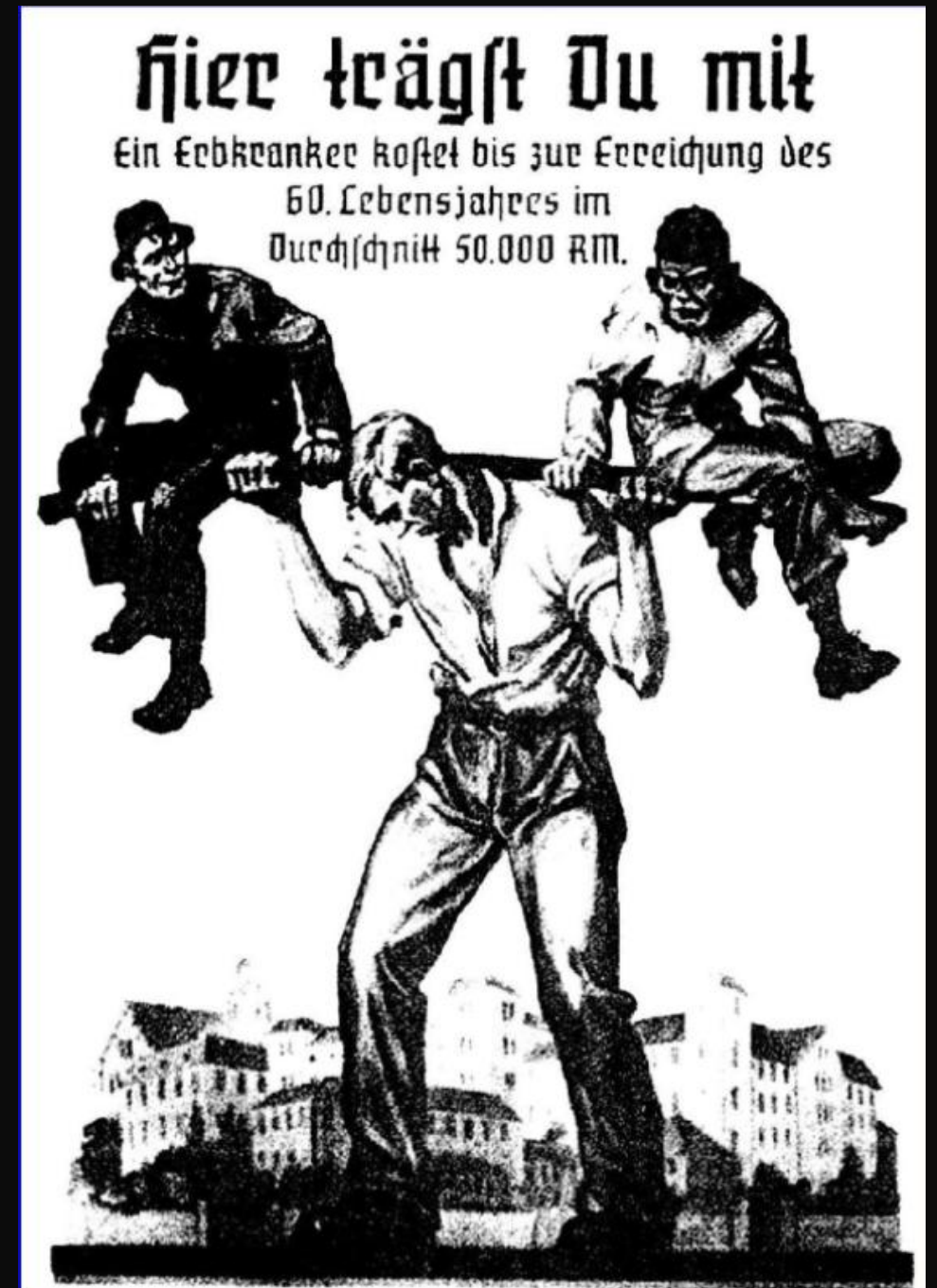


Impact

- In a minor interpellation on 23 March, AfD members of the Bundestag asked the federal government how the number of disabled people in Germany had developed since 2012, 'in particular those resulting from marriage within the family'. They followed this with a question about how many of these cases had a migrant background. The linking of disability with inbreeding and migration caused widespread outrage in politics and society.
- Here the AfD announces disability, Incest and migration in one sentence and linked it to each other

Example 2 1938

- Title: „Here you bear the burden“
- Subtitle: „a person with a hereditary disease costs an average of 50.000 Reichsmark by the age of 50“





Current examples

[..] The president 'seemed engaged, especially when several people in our group spoke about the heartbreaking and costly efforts they had made to care for their severely disabled family members,' Fred Trump writes in his book. After the meeting, however, his uncle reportedly took him aside and said: **'Maybe these people should just die,' given 'the condition they're in, all the costs.'** And this is not supposed to be an isolated case of remarks advocating euthanasia, i.e., the killing of disabled people as in the Nazi era. (Fred Trump about his Uncle)