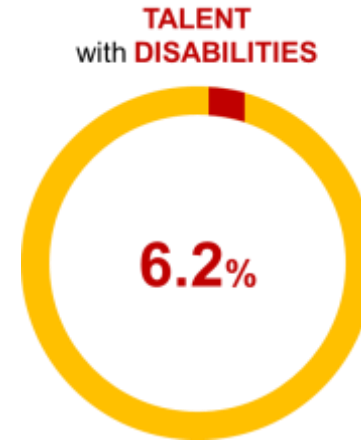


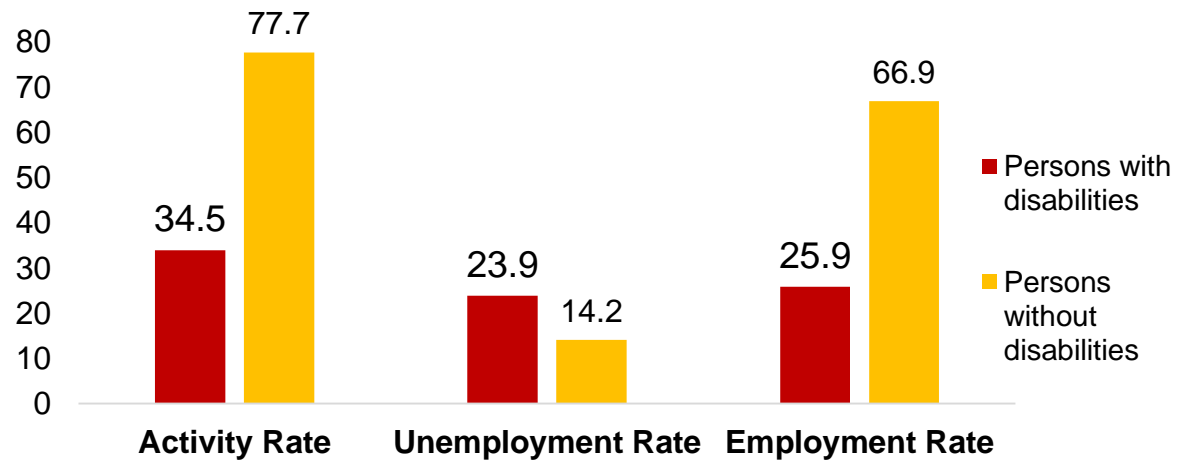
**Fundación ONCE's
Entrepreneurship Programme**
Promoting the entrepreneurial talent of
persons with disabilities

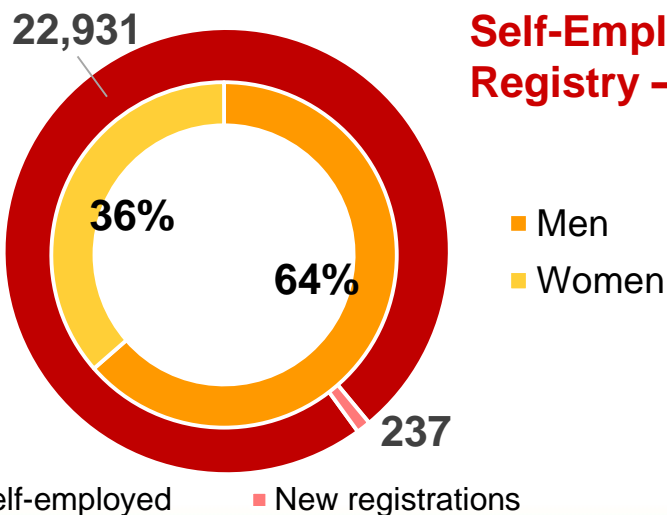
Spanish context

1.876.900
persons with disabilities
at working age
(16-65)



Only 1 in 4 persons with disabilities are employed





Fundación ONCE's Entrepreneurship Programme

WHY

- **Mission:** To contribute to the full social inclusion of people with disabilities.
- **Employment** is the Top Priority (70% of the budget)

WHEN

- **Promoting** entrepreneurship as a work option **since 1988**

HOW

- **Support** to entrepreneurs with disabilities **throughout the whole** entrepreneurship **process**



Programme Itinerary

Registration + personal interview [Entrepreneurship Facilitators in Inserta Centres all over the country]



Detection and definition of entrepreneurship interest and profile

Definition of itinerary (entrepreneurship-specific training or guidance/assistance for starting-up)



Specific Training in Entrepreneurship skills (Workshops on Creativity, Business Project, Business Plan)



Programme Itinerary



Support and guidance to generate and develop the entrepreneur's idea, and to develop business plan

Financial support - grants for business start-up (ONCE Foundation Grant Programme) – **Open Grant Call**



Beyond start-up: Complementary measures



Beyond start-up



Monitoring and counselling during the first stage of the new business.

Training in specific business skills (**marketing, finance, digital transformation**) to help them strengthen and consolidate their businesses.



Complementary activities:

Agreements with other organizations (financial entities, business associations, media...)

Website, community, resources...



Grants for entrepreneurs



Minimum grant
3,000 €
Non-repayable



**Social and labor
situation**



**Promotion of
employment of PwD**

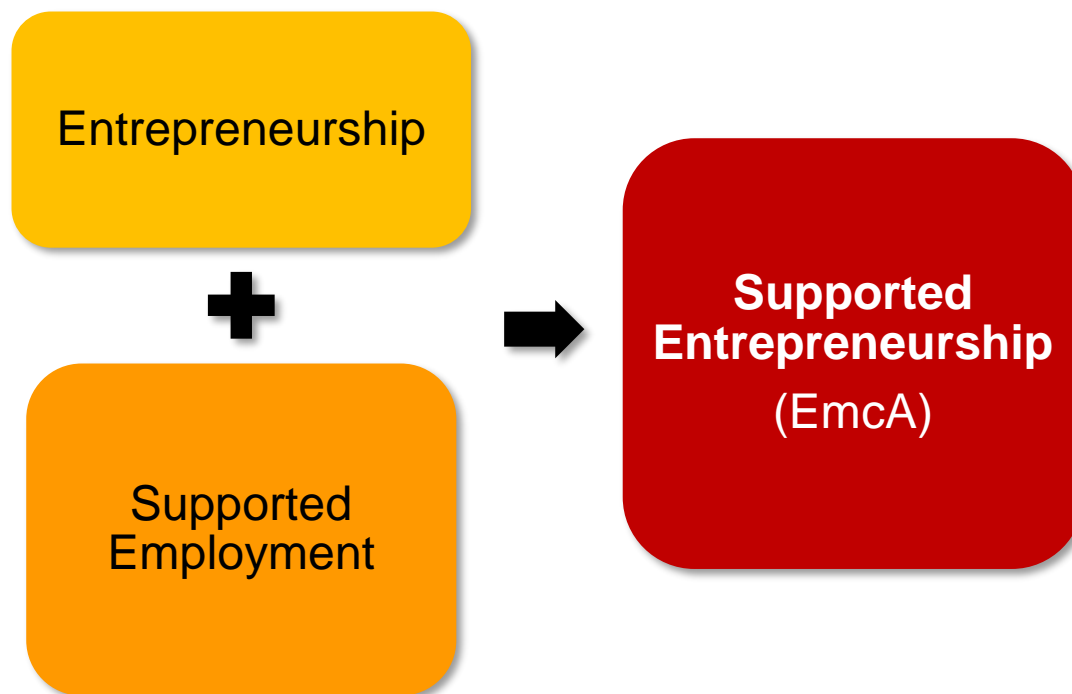


Growing sectors

Maximum: 18,000€



Promoting and fostering entrepreneurship among persons with disabilities with **higher support needs**



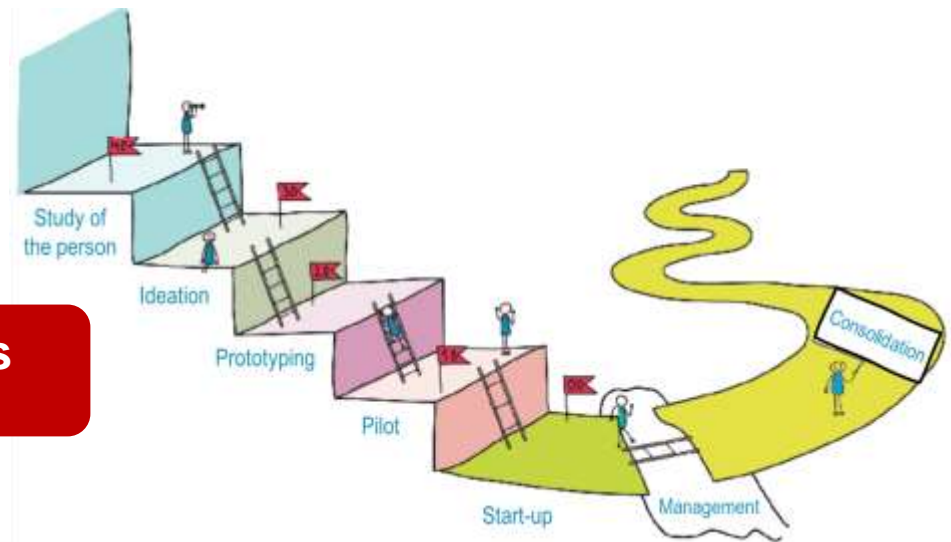
Outcomes

A Catalogue of business models and activities with potential for entrepreneurship initiatives by persons with high support needs



Supported Entrepreneurship Methodology

15 projects supported, 9 start-ups



New website



Self-assessment:



Public contents:

- Information
- News and events
- Video library
- Get to know other entrepreneurs
- Crowdfunding
- Facilitators map
- Supported Entrepreneurship
- Game: Do you have what it takes to be an entrepreneur?
- Chatbot

Member área:

- Business Plan Tool
- Moodle: webinars, mooc, nooc
- Resources: guides, manuals, videos, tolos, templates...
- Agenda of activities
- Community and collaborative space to share business ideas.
- Intranet to get in contact with facilitators, consultants...



Impact

- **Around 5,000** persons with disabilities **supported** through this Programme **in the last 10 years**
- **1,840 projects financed since 1988**, amounting a total of **15.8 million Euros**
- **Evolution of entrepreneurship initiatives** among people with disabilities in the Programme.
- **Increase of survival rate** of start-ups when the entrepreneur has participated in the whole Programme (80% of businesses survive more than 3 years)
- **Multiplying Effect:** Entrepreneurs with a disability **become employers** of people with disabilities.
- **Creation of synergy** among entrepreneurs





 **talento emprende**

Ana Juvíño

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Thanks!

